

# XCHANGE

NEWSLETTER

May 2026



## Introduction

Welcome to our latest Xchange newsletter.

We begin this issue by sharing the launch of Waypoint Trading Solutions, a TNS business, our new unified identity for TNS' Financial Markets business following the acquisition of Radianz. Waypoint is more than a new name; it is a commitment to providing the scale and transparency required to navigate today's markets.

It was fantastic introducing Waypoint to the financial community at the TradeTech and FOW Europe events in Amsterdam. The Waypoint team had a wonderful time connecting with industry professionals on the latest market trends.

Continue reading to catch up on other exciting updates and news you may have missed, including a leadership appointment, insightful blogs, Fireside Chat episodes and more.

We hope you find the content in our latest edition fascinating. If you have any questions about our latest Xchange, please do not hesitate to email [solutions@tnsi.com](mailto:solutions@tnsi.com) or speak to your Account Manager.

**Tom Lazenga**

President, Waypoint Trading Solutions



# TNS' Financial Markets Business and Radianz Combine to Form Waypoint Trading Solutions

This press release marks the official launch of Waypoint Trading Solutions, the new business formed from the combination of TNS' Financial Markets business and Radianz. These two industry leaders have come together as one organization dedicated to delivering high-performance infrastructure for global financial markets. Waypoint's capabilities are organized across three solution areas:

- [Radianz](#) provides global trading connectivity through the world's largest financial extranet
- [Xpress](#) delivers a managed low latency platform for high-performance access to global exchanges
- [Sentinel](#) provides fully managed market data solutions that support complex market data operations at scale

[Read the Full Press Release](#)



## After the Close: A Conversation with Tom Lazenga

The acquisition of Radianz marked an exciting start to 2026. In this Q&A discussion, Tom Lazenga, President, Waypoint Trading Solutions, reflects on the weeks following the acquisition. [Read the full conversation](#) to discover more about what this combination makes possible.



## Applying Financial Trading's Data Center Lessons to the AI Boom

Explore how the evolution of data center strategy in financial markets can help companies identify ways to develop scalable, cost-effective AI operations in this [blog](#) by Rick Gilbody, Global Head of Sales and Marketing, Waypoint Trading Solutions.



**Join the Waypoint team at WFIC 2026**  
October 11-14, 2026  
Copenhagen, Denmark





## Waypoint Launches Market Data Usage Optimization Portal

Market data is one of the largest operational expenses for financial firms, yet costs can be notoriously difficult to manage. Waypoint Trading Solutions announced an upgrade to its Waypoint Data Usage Optimizer solution with the launch of an interactive customer portal. The new DUO portal turns complex, raw data files from vendor entitlement systems into an actionable dashboard, allowing firms to quickly pinpoint and eradicate non-essential costs. Key features of the DUO portal include direct customer access, advanced analytics, global multi-site management and customizable cost modeling.

[Read the Full Press Release](#)



### Waypoint Strengthens Financial Markets Leadership Across Asia Pacific

We are delighted to share that [Levent Mehmet](#) has been appointed Waypoint's Managing Director, Asia Pacific. Bringing more than 25 years of experience in financial market data and infrastructure, Mehmet will lead strategy, sales, and client engagement across the region. [Read the full press release](#) to learn more.



### Infrastructure Change, Market Data Scale and Operating Model Decisions

Waypoint's Managing Director, EMEA, Ben Myers shares insights into the themes that are beginning to stand out for 2026. [Read the article](#) first published in Finance Derivative, to learn more about the implications of data center migration, the introduction of the consolidated tape, 24x5 trading and more.

## Follow Our New Waypoint Trading Solutions LinkedIn Page



## Fireside Chat Series Episodes 4 and 5 Available On-Demand

In [episode 4](#) of Waypoint's Fireside Chat series, Ben Myers outlines emerging trends across European exchanges, explains why firms are expanding into regions like the Middle East and shares his views on the opportunities and risks for trading firms in 2026.

Watch [episode 5](#) to hear from Levent Mehmet as he discusses the evolving landscape of the APAC financial markets and shares his experience of what technology and infrastructure trends are shaping how firms approach APAC expansion.



## Waypoint Expands Global Market Data Access with Connectivity to Japan Alternative Market

Waypoint has expanded its global market data and infrastructure footprint in the Asia Pacific (APAC) region by adding connectivity to the Japan Alternative Market (JAX). JAX began operations in December 2024, adding a new trading venue to Japan's equities market. Through

Waypoint's connectivity, global firms can access JAX market data and incorporate it into their trading and analytics workflows. The JAX integration reinforces Waypoint's continued investment in delivering reliable, low-latency market data to customers worldwide.

[Read the Full Press Release](#)



**WAYPOINT**  
TRADING SOLUTIONS

A TNS Business



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