

Fraud Prevention Insights for Contact Center Operations eBook Out Now

Businesses who rely on high-touch communications to engage with customers, such as financial services, healthcare, insurance, hospitality and retail organizations, are often most at risk of being targeted by spoofing attacks. Significant reputational damage and financial losses are among the detrimental impacts of telephone number spoofing, creating a critical challenge for outbound contact centers to secure their operations and restore trust in voice calling.

In this infographic, we provide a preview of TNS' latest eBook, Fraud Prevention Insights for Contact Center Operations, which contains key results from a survey of outbound contact center decision-makers in varying roles.

The Sentiment Surrounding Spam and Fraud Targeting Outbound Calling

Financial losses, damaged brand reputation and impacted call agent time and customer engagement are among the dangers outbound contact centers face when threatened by spam and fraud. When asked about the issue, survey respondents confirmed they are concerned with the impact of spam and fraud on outbound calling.





The Concern of Telephone Number Spoofing and Al

Businesses may be unaware they have become the victim of telephone number spoofing until it's too late and they are faced with significant penalties. The issue of telephone number spoofing appears to be a concern for commercial outbound calling.



of all survey respondents confirmed they have had issues with fraudsters spoofing their business' identity



of respondents know of other businesses that have been impacted by spoofing

AI has furthered the threat of fraud, allowing bad actors to use new tactics, such as AI deepfake voice cloning. Voice cloning is when someone leverages a recording of a person's voice and uses AI to change or manipulate the message.



of contact center operators said they are "very" or "somewhat concerned" about the impact of deepfake and AI spam and fraud on commercial outbound calling

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Importance of the Voice Channel



The voice channel is critical for those who rely on voice calling to effectively convey messages, engage with customers and deliver important information.



of respondents said voice channel selection is "very" or

"somewhat important" in commercial outbound calling



of respondents said voice channel selection is "very" or "somewhat important" for closing sales and/or maintaining customer satisfaction in your business

Innovative Solutions Available to Aid Outbound Contact Centers

TNS Enterprise Authentication and Spoof Protection ensures only verified calls can reach your customers and automatically blocks non-authenticated calls from using your business' phone number.



of respondents believe enterprise authentication and spoof protection technology could generate at least a "somewhat large return on investment" for their business

TNS Enterprise Branded Calling provides the ability to present rich brand information, including name and logo, on a consumer's incoming call screen.



believe branded calling services could generate at least a "somewhat large return on investment" for their business

The Benefits of TNS Solutions



TNS Enterprise Authentication and Spoof Protection



Helps protect customers and brand reputation



Restores trust in voice calling



Optimizes call durations

TNS Enterprise Branded Calling



Helps increase call answer rates



Grow conversion rates



Competitive advantage

Telephone Number Reputational Monitoring and TN Insights:



Critical intelligence



Business continuity



Brand protection



Download TNS' new eBook, Fraud Prevention Insights for Contact Center Operations, to gain further information on the challenges facing commercial outbound calling and the solutions available to help.

tnsi.com/resource/com/fraud-prevention-insightsfor-outbound-contact-center-operations-ebook/



Research Methodology

TNS commissioned i360 to conduct an online survey from September 20 to October 2, 2024 of 100 respondents based on the following screening criteria of manager position or higher, at least an advisory role in outbound call center operations, call center outsourcing decisions, outbound strategy, customer contact strategy, etc., employed at a US company with at least 100 employees and annual revenue of at least \$250,000, employed within the education, government, IT, insurance, nonprofit, real estate, sales, distribution, telecommunications, retail, healthcare, financial services, or hospitality industries and for a company which makes at least 20,000 outbound calls per month.

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