

June 2024



Introduction

Welcome to our latest Xchange newsletter.

We start with announcing our wins at the TradingTech Insight Awards in Europe and US. It's even more exciting this year because we are recognized jointly with our new West Highland team. I would like to say a huge thank you to our customers and partners who voted for us and continue to put their trust in our services.

Steven Roe and I joined our team in London at the end of April to roll out TNS and West Highland services to EMEA customers as a 'one-stop-shop' offering. It was a great opportunity to reconnect with customers and our new Head of Strategic Sales for EMEA, Ben Myers. During our trip, we also had the opportunity to take part in a podcast with FinTech Focus TV. Stay tuned for the episode which will be out over the next few months.

We hope you find the content in our latest Xchange interesting. If you have any questions, please do not hesitate to email **solutions@tnsi.com** or speak to your Account Manager.

Tom Lazenga

General Manager, Financial Markets



Trading Tech Insight Awards USA 2024 Winner

Best Low Latency Data Feed
Best Time Stamping / Latency
Measurement System

A-TEAMGROUP

Wins at TradingTech Insight Awards in Europe and US

We received the accolade for Best High Performance Network Services at the TradingTech Insight Europe Awards 2024 for the second year running earlier this year. The 2024 TradingTech Insight Awards USA followed this month, where TNS was recognized for Best Low Latency Data Feed and Best Time Stamping / Latency Measurement System for West Highland, a TNS Company. These award wins are a testament to our commitment to the financial markets industry globally.



Welcome Ben Myers!

Ben has joined our London-based team as Head of Strategic Sales for EMEA. With more than 15 years' experience in financial markets and trading technology,



TNS at FISD Boston

Our VP of Market Data Solutions, Steven Roe spoke at FISD Boston about how TNS can deliver full-stack market data solutions, offering connectivity, he has worked at IBM, Thomson Reuters, and most recently ICE Data Services. monitoring and consulting to professional traders, institutions and financial services vendors worldwide.



TNS Expands Services in EMEA Following West Highland Acquisition

TNS and West Highland services are now available to EMEA customers as a single, combined offering, to manage the full scope of all consolidated feeds and normalized data solutions. TNS is the only provider in the region to offer vendor-neutral market data application management and consultancy services, combined with comprehensive hosting, connectivity, and cloud services. Email solutions@tnsi.com or speak to your Account Manager if you would like to find out more.

Read the Press Release



TNS' Alastair Watson Pens Finance Derivative Article

In the increasingly competitive financial trading market, banks must partner with trusted and proven experts with experienced teams who understand their business. Read this article to find out more.



Considerations for Trading Technology Teams in ITPro

In his latest article in ITPro, TNS' Jeff Mezger discusses how financial traders can best access and utilize technology, along with why traders should consider working with a specialist partner.



Gain Access to all US Equity Options

The increased popularity of options trading and need for speed and reliability is pushing the industry to create new marketplaces with faster connections and more robust systems. We eliminate complexity by offering access to all US equity options

exchanges through a single, reliable network. This provides comprehensive market access, enhanced market data services, reliable infrastructure and streamlined operations for institutional traders. Speak to your Account Manager for more information or email solutions@tnsi.com.

Read Our Blog



Mentoring Golf Day

Our London-based team took part in a day of golf and networking with the next generation of young professionals who are part of Urban Synergy Mentoring.



Follow Us on LinkedIn

If you're not already following us, be sure to check out our dedicated TNS Financial Markets LinkedIn page for news, industry updates and events.





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