



Xchange

NEWSLETTER



February 2024



Introduction

Welcome to our latest Xchange newsletter and the first of 2024.

We certainly ended last year on a high following the acquisition of West Highland Support Services, so I would like to start by congratulating everyone involved. TNS and West Highland services are now available through a single integrated offering, which I'm pleased to say will help our customers reduce cost and complexity across every element of market data related spend and support.

In other news, we are continuing to strengthen our global solutions for financial markets which is evident in our most recent collaboration with Brazil's largest stock exchange, B3. You will also be able to read about how we are increasing global trading opportunities across South America.

As we continue into 2024, we hope to see many of you at various events. We've included more information about where you can find the events we're set to attend towards the end of this edition.

We hope you find the content in our latest Xchange interesting. If you have any questions, please do not hesitate to email solutions@tnsi.com or speak to your Account Manager.

Tom Lazenga

General Manager, Financial Markets



Acquisition of West Highland Enables TNS to Deliver Full-Stack Market Data Solutions

At the end of last year, we announced the acquisition of West Highland Support Services, a company that for 25 years has been the gold standard for the integration and management of market data distribution platforms. TNS is now the only IaaS provider to combine a vendor-neutral approach to market data application management. Email solutions@tnsi.com or speak to your Account Manager if you would like to find out more.

[Read the Press Release](#)



TNS Offers Managed Hosting, Market Data and Exchange Access Services for B3

The collaboration with Brazil's largest stock exchange and the world's third largest derivatives exchange, B3 S.A. (Brasil, Bolsa, Balcão), strengthens TNS'



Three Ways TNS is Increasing Global Trading Opportunities in South America

TNS is putting Brazil firmly back into global trading strategies and can help you overcome the challenges associated with acquiring and installing hardware in

global solutions for financial markets and delivers seamless connectivity via our ultra-low latency trading network. Read more [here](#).

country. In this blog, we discuss [three of the ways we're increasing global trading opportunities in South America](#).



A Trusted Partner to Tier 1 Banks

Banks work with TNS because we offer a complete range of infrastructure, hosting and connectivity solutions to suit the full spectrum of investment horizons and latency profiles. We've developed a comprehensive suite of managed infrastructure services within global data centers and exchange colocation facilities over the last decade. In our latest blog from Alastair Watson, Managing Director EMEA, find out how [TNS is supporting Tier 1 banks to drive trading](#).



An Interview with TNS and TradingTech Insight



Expansion of OPRA's Market Data Dissemination

Rick Gilbody, Vice President of Sales and Marketing and Steven Roe, West Highland's CEO and now Vice President of Market Data Solutions, spoke with TradingTech Insight about the marriage of services between TNS and West Highland.

Read the article [here](#).

Options Price Reporting Authority (OPRA) has transitioned from a 48-line to a 96-line multicast network this month. In preparation, we [announced](#) a significant upgrade to our evolving network capacity with multiple 100 gigabits-per-second (Gbps) circuits.



Sharing Expertise in Traders Magazine and FinanceFeeds

Jeff Mezger, Vice President of Product Management, has penned articles in [Traders Magazine](#) and [FinanceFeeds](#) on two interesting topics for financial markets. Firstly, hear from Jeff on the reason why financial exchanges and data centers must embrace single source relationships to serve global traders. In his second article, Jeff takes a deep dive into the world of the equity options market to find out how network connectivity is revolutionizing options trading.



Upcoming Events

We hope to see lots of our customers and partners at various events this year, including FIA Boca, TradeTech Europe and OIC. Click [here](#) for the full list.



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