

The logo for Xchange Newsletter features a stylized 'X' inside a circle on the left, followed by the word 'Xchange' in a large, bold, green font, and 'NEWSLETTER' in a smaller, white, sans-serif font below it. The background of the header is a dark blue with a blurred image of a financial candlestick chart.

October 2023



Introduction

Welcome to our latest Xchange newsletter. I'm writing this as we enter the final quarter of 2023 and reflecting on all we have achieved this year for our customers, as well as looking ahead to our goals for the future.

Traders are racing toward cloud adoption, so I'm pleased to say we start this edition by detailing the introduction of TNS Cloud - Server Management. Following the early success of TNS Dedicated Server, this launch provides clients with full systems management integration, stability and security.

In other news, in preparation for the upcoming Options Price Reporting Authority (OPRA) data feed transition, we have upgraded our network and increased capacity to 100gb.

Finally, I would like to give my congratulations to our Vice President of Product Management, Jeff Mezger, who was recently named in a list of ten Financial Markets innovators to watch as part of the 2023 TabbFORUM 40.

We hope you find the content in our latest edition interesting. If you have any questions, please do not hesitate to email solutions@tnsi.com or speak to your Account Manager.

Tom Lazenga

General Manager, Financial Markets



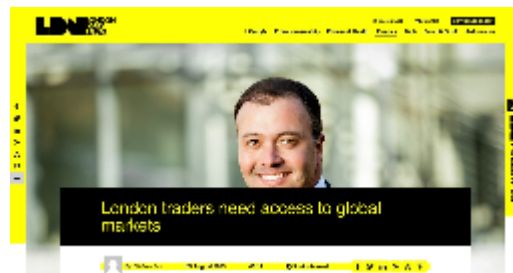
TNS Dedicated Server Completes Package for Cloud Adoption

We have extended the build out of our TNS Cloud platform with the introduction of TNS Cloud - Server Management. Previously, trading organizations often outsourced cloud data center services and still had to manage their own server resources. But now, with the new Server Management paired with our established colocation capabilities, we're breaking new ground by providing both infrastructure and end-to-end server management.



Media Interviews with Best Execution and Waters Technology

We are always pleased to share and discuss our latest news with the media. Recently, our VP of Sales and Marketing Rick Gilbody spoke with [Best Execution](#), while our VP of Product Management Jeff Mezger was interviewed by [Waters Technology](#).



Byline Articles Span Finance Derivative and Mission Critical

The team have penned byline articles discussing key industry topics in publications such as [Finance Derivative](#) and [London Daily News](#). Our article in [Mission Critical Magazine](#) covers how financial exchanges can gain network productivity in the Cloud.



TNS' Jeff Mezger Named Financial Markets Innovator to Watch

Congratulations to our Vice President of Product Management, Jeff Mezger, who was named in a list of ten Financial Markets innovators to watch as part of the 2023 TabbFORUM 40. Described as being on the leading edge of change and innovation in Financial Markets, you can read more from Jeff about our latest launch TNS Cloud - Server Management [here](#).



TRAFiX Leverage TNS Dedicated Server

TRAFiX has [expanded its order execution and routing management systems](#) on our Dedicated Server, across all major Canadian financial exchange markets. The trading and connectivity solutions provider will also use TNS Cloud - Server Management.



TNS Upgrades European Backbone

We have enhanced our European backbone, delivering increased capacity, to support ever-increasing market data volumes from multiple exchanges to any location across Europe. Read our [press release](#) for all the details.



Network Upgrade to Support the OPRA Feed

We have upgraded our network and in doing so increased capacity to 100gb in preparation for the upcoming Options Price Reporting Authority (OPRA) data feed transition. This shows our commitment to having a strong, resilient and robust network which reduces the impact of spikes in trading on your operations and bottom line. Email solutions@tnsi.com or speak to your Account Manager if you would like to discuss.



London Team Find Happy Pace

Our Managing Director for EMEA, Alastair Watson, took part in the [Standard Chartered Great City Race](#) in July, along with colleagues from our London office. The corporate running challenge incorporates a 5km route around London's famous landmarks. Well done, all.



Don't Miss Out on Insights

Have you read our latest blog articles covering a range of topics on the [TNS website](#)?

Our TNS Financial Markets LinkedIn page is also a great resource for important news and industry updates. Follow us [here](#) for more.



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Our mailing address is:

Transaction Network Services Inc. | 10740 Parkridge Boulevard | Suite 100 | Reston | Virginia | 20191

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