



Xchange

NEWSLETTER



November 2022



Introduction

Welcome to our latest Xchange newsletter, which marks our last newsletter of 2022 before we head into 2023.

We start this issue with the latest Frost & Sullivan Executive Brief 'Modern Trading Ecosystem: Ensuring Financial Market Continuity in the Midst of Global Volatility', produced in partnership with TNS and Equinix. It covers some important topics for our industry and I'm pleased to say that there is still time to download your complimentary copy.

While we continue to grow our global network, we have also taken the time to contribute to industry events, media and blog articles and webinars over the past few months which you will find details of below.

We hope you enjoy reading our latest edition. If you have any questions about the subjects covered in Xchange, please do not hesitate to email solutions@tnsi.com or speak to your account manager.

Tom Lazenga

General Manager, Financial Markets



Partnership with Blue Ocean Technologies to Expand US Stock Trading Footprint

Blue Ocean ATS, a global alternative trading system that operates from 8pm to 4am ET, will leverage TNS' robust network backbone and dark fiber to accommodate its increasing traffic, automated connectivity, and rapid global growth. Our private cloud-based, ultra-low latency network ensures connectivity and compliance for investors across multi-national regulatory environments.

[Read Our Latest Press Release](#)

New Frost & Sullivan Executive Brief Out Now

Commissioned by TNS and our partner Equinix, the latest Frost & Sullivan Executive Brief highlights how access to ultra-low latency and reliable connectivity to global exchanges and trading counterparties impacts trading success. If you missed our webinar discussing the brief with TNS' Vice President of Product Management, Jeff Mezger and Equinix' Business Development Director for EMEA, Eleni Coldrey, there is still time to watch on-demand [here](#).

[Download Your Complimentary Copy](#)



TNS Expands Market Data Services to Borsa Istanbul

By opening access to Turkey's sole exchange with order routing and market data connectivity to the Borsa Istanbul (BIST) matching engine in Istanbul, TNS' customers can capitalize on trading activities in this growing market. Read more [here](#).



Managed Hosting and Market Data Services Launched in JSE

Continuing the expansion of our highly engineered global trading network, TNS is now directly [connected to the Johannesburg Stock Exchange \(JSE\)](#) from within the JSE colocation facility, providing managed hosting services, [Layer 1](#) order routing and market data connectivity.



Strategic Approaches to Ensuring Financial Market Continuity Infographic

Following the publication of Frost & Sullivan's Executive Brief 'Modern Trading Ecosystem: Ensuring Financial Market Continuity in the Midst of Global Volatility', produced in partnership with TNS and Equinix, we've broken down the key findings into an infographic. This infographic covers why modern trading strategies require ultra-low latency and reliable connectivity; you can find out more by clicking the link below.



A Blog on Global Market Data for Agile Trading by Jeff Mezger

Read a [blog article](#) penned by our VP of Product Management, Jeff Mezger, where he discusses why traders need to be at their most agile and responsive in order to react to rapid changes.



How TNS Won Best High-Performance Network Solution

Our mission to set new global standards with the deployment of the first high-bandwidth, ultra-low latency Layer 1 trading solution was recognized with TradingTech Insight's Best High-Performance Network Award earlier this year. Read more about our journey to becoming award-winning [here](#).



Spotted in the Press

You may have noticed that TNS was recently featured by the Global Association of Risk Professionals. In the piece, titled 'Financial Infrastructure at a Systemic Crossroads', TNS' Jeff Mezger explains why reliance on a single data center is no longer acceptable and that global connectivity is the name of the game. Click to [read](#) the article.



Come Meet Us at FIA Expo in Chicago

Our GM Tom Lazenga, VP of Software Development George Lessmann and VP of Product Management Jeff Mezger will be attending next week's [FIA Expo](#) in Chicago. If you would like to arrange a meeting with the team, please email fsdsales@tnsi.com.



On-Demand Webinar with A-Team Group

Thank you to the A-Team Group for inviting us to speak at their recent webinar 'How to make outsourced infrastructure work for trading'. If you missed the webinar or would like to listen again, you can do so on-demand [here](#).



Change Freeze Dates

Please note, this year's network change freeze will take place on the following dates.

Hard Freeze Dates:

- November 23 – 28, 2022
- December 15, 2022 – January 2, 2023

The following dates have been flagged as Heightened Awareness, when changes are allowed to proceed as normal, but with additional review.

- November 29 – December 14, 2022
- January 21 – January 29, 2023

If you have any questions or concerns, please email financial@tnsi.com.



Computer World Norway

Our Vice President of Product Management, Jeff Mezger, recently had a [byline article](#) translated in Computer World Norway. It discusses why financial traders need a managed service partner.



TNS Financial Markets LinkedIn Showcase

If you have not visited TNS' Financial Markets LinkedIn page yet you could be missing important news and hot off the press industry updates. Follow us [here](#) for more.



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