



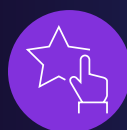
Managed Services

# Democratizing Global Trading Access

Unlock your true trading potential and alleviate the burden of self-management, with best-in-class mutualized services and industry expertise.

Considering ever-evolving market structure and technology innovation, as well as disruptive economic and regulatory events, it has never been more important, nor more complex, to stay competitive, while navigating an unpredictable trading landscape. This is where TNS excels.

Whether a new market entrant in need of industry expertise and an agile, scalable route to market, or a global bank looking to enhance and support existing infrastructure and personnel, TNS offers a flexible, customizable and collaborative managed service approach.



## Single Point of Success

Providing a comprehensive and proven Financial Markets portfolio, that includes the full spectrum of ultra-low latency infrastructure, market data and connectivity services, TNS consolidates multiple technology, services and vendor silos into an integrated offering, delivered via a single-entity relationship.



## In the Driving Seat

Engaging with a managed services provider is not an all-or-nothing affair; nor does it mean relinquishing control of your business. TNS enables you to concentrate on your strategic goals; as global infrastructure specialists, we can take on the more complex, resource-heavy tasks, ensuring faster execution time, allowing you to focus on your core competencies.



## Knowledge is Power

Drawing from prop shops, hedge funds, investment banks and technology companies, TNS has created a team of industry experts who guide clients through the complexities of building out market-leading trading solutions. Offering a consultative approach, TNS leverages a global team of regionally deployed, native-speaking engineering staff, and 24x7x365 follow-the-sun support.



## Infrastructure Ready

Specifically built and developed by industry practitioners, TNS' resilient and highly scalable infrastructure always utilizes the latest generation technology and hardware available, facilitating solutions such as our Layer 1 offering. Furthermore, with continual new-entrant product research, TNS is dedicated to finding the most innovative ways to deliver its services and optimize your trading experience.



## Shared But Not Halved

When market access, performance and lowest latencies are pivotal components of successful trading, a shared service should not mean a compromised one. By minimizing network hops, and using the lowest-latency routes, exchange feeds and switching technology, as well as the highest capacity exchange hand-offs, TNS ensures it can engineer solutions that rival in-house delivery.



## Scale to New Heights

As your business grows, or changes to meet shifts in the market, so will the demands upon your infrastructure and resourcing. Fortunately, TNS solutions are highly scalable by design, and fully tailorable to cost and performance tolerances. You can also trial new markets and configurations to better understand your needs, before committing to the longer term.



## A Flexible Fit

No client is the same, from their footprint to their strategies and resources. That is why TNS operates with flexibility at its core. Offering a custom level of engagement, from simple procurement through to full Infrastructure-as-a-Service, TNS can integrate existing, internally sourced elements, or design a complete solution, personalized to your specifications.



## The Only Way is Uptime

Given the considerable cost to the business of downtime, firms undertaking mission-critical activities need a proactive attitude to monitoring risk. Whether a fully managed infrastructure, or a hybrid of in-house and outsourced, TNS isolates and analyses all working components to identify the cause of any issue, resolving it before it escalates, and ensuring continued uptime.



## It's All About Relationships

With an established global network of trusted industry partners, including major global exchanges, telco providers and independent software vendors, TNS collaborates with all parties on your behalf; we procure, onboard, configure, troubleshoot and otherwise navigate the plethora of associated operational milestones, more quickly and efficiently than self-management.



## Costing it Your Way

In addition to cost-effectively sourcing and managing infrastructure, industry expertise and operational personnel, TNS offers flexible amortization options in line with your business requirements—whether capex or opex. This also includes providing a neat allocation of costs that enables you to attribute spend to an individual, or indeed multiple trading entities.

**To learn more about TNS Financial Markets solutions, contact a sales executive.**

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