## **New TNS Survey: Branded Calling Helps Increase Answer Rates** for Hospitality Brands

TNS survey finds that branded calling can make a difference to answer rates and customer engagement for hospitality and travel brands.

**How Hospitality Brands Can Overcome Low Answer Rates** 





Whether it is an airline confirming a passenger can check-in before their flight, a hotel offering an extra night's stay or a restaurant reminding a customer of their upcoming reservation, many hospitality brands rely on voice communications to reach their clients.



Yet 75% percent of US adults won't answer wireless phone calls from a number they don't recognize.





This lack of trust in voice calls can negatively affect hospitality and travel brands when trying to communicate with their clients.

Branded calling solutions, such as TNS Enterprise Branded Calling, can help dramatically improving call answer rates and subscriber engagement.

## **Younger People and the Demand** for Hospitality Branded Calling



67% of US adults aged between 18 and 34 confirmed that they would answer a call from hospitality and travel brands, such as a restaurant, hotel, airline or car rental if the brand logo/name was displayed on their incoming call screen.



## 61% of 18 to 44-year-olds

would be more willing to share personal information when it comes to hospitality stays and travel if the caller provided their logo and name.

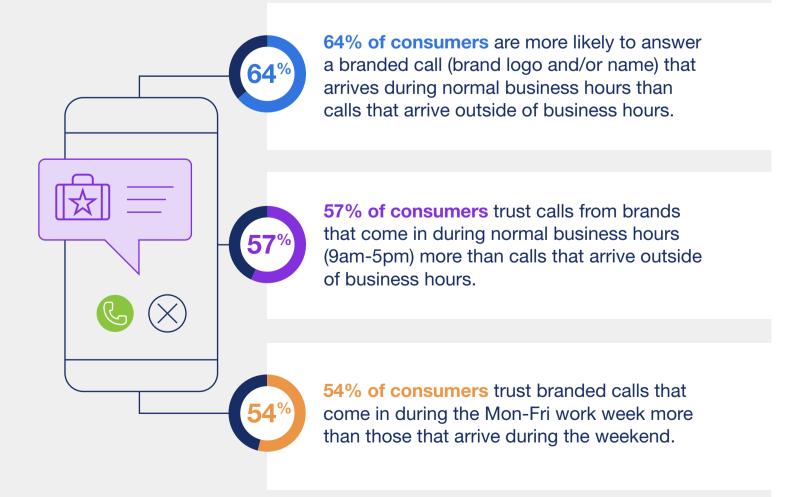


This is compared to **only** 37% of those aged between 55 and 64

## **Utilizing Normal Business Hours for Calls**



For hospitality brands seeking to improve call answer rates and bolster the efficiency of calling campaigns, consumers are more likely to engage during traditional business hours.



If you are interested in finding out more about TNS' latest survey, you can download our new eBook here. To learn more about TNS Enterprise Branded Calling, visit our web page.

tnsi.com/product/enterprise-branded-calling

