Welcome to Transact

Here we are again with another issue of Transact our payments newsletter dedicated to customers and partners of TNS. So much has happened since the last issue as we all continue to feel the effects of Covid-19, I’d like to start by saying that I hope you and your families are safe and well.

Our industry like most has been affected by the coronavirus but it’s not all doom and gloom and in this newsletter we have a blog dedicated to merchants and where they should be concentrating their efforts amid Covid-19 plus the launch of TNSConnect Cloud, and the rebrand of our Brazilian business Link Solutions to TNS.

I am also delighted to announce that John Tait has been promoted to Global Managing Director for TNS’ FinTech Payments business and I’m very much looking forward to working with John and developing new strategies with him as we continue to look for new ways to add value to our clients’ businesses.

If you would like to know more about any of the subjects covered in this issue, please do not hesitate to get in touch with your account manager or email solutions@tnsi.com.

Dan Lyman
Head of FinTech Payments, North America
**TNS Recommends Gas Station Equipment Upgrades for EMV Compatibility**

TNS is urging gas station owners and operators to focus on completing their payment equipment upgrade as soon as possible despite the additional time given from card schemes. Delaying the upgrade could lead to greater risk of fraud, higher costs due to increased liability and potential loss of customer trust.

Read the [press release](#) in full or visit the dedicated [EMV Upgrade page](#).

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**TNS Invests in Brazilian Connectivity Market**

Following the acquisition of Link Solutions in 2019, TNS has unveiled plans to make significant investments over the next five years in order to expand its footprint in Latin America. This will include providing connectivity solutions in countries like Colombia, Chile, Argentina, Peru and Mexico, as well as in Brazil where the former Link Solutions team is based.

[Click here](#) to read the press release in full.

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**What's Next for Merchants Amid Covid-19 and the New Normal**

As the coronavirus pandemic is something that very few of us, if any, have experienced before, its impact to society and the payments industry is prolific. However, it also presents an opportunity to reset and look at what's next in order to thrive in the “new normal”. TNS' latest blog looks at five short term changes merchants should focus on that could incrementally improve customer experience and conversion.
Register Your Place on TNS' EMV Webinar Program

TNS is holding three webinars during the coming months which will explore different aspects of preparations for the EMV compliance deadline.

Find out more information here

Safe, Flexible Options from Wilson Parking Australia

ADVAM, a TNS company, have been working closely with Wilson Parking Australia to support customers during these exceptional times. Click the link below to read how they are using touch-free digital services to provide flexible and safe options across their car park sites enabling customers to enter and exit without having to press a button, take a ticket or manually pay at a payment machine.

Download the Latest TNS Product Information

TNS' solutions are regularly updated with new features. Take a look at our updated product sheets for the latest overviews of the following solutions:

- TNSLink
- TNSConnect
- TNSPay Protect
- Global Wireless Access
- TNSPay Mobile
- TNSPay Access
TNS Launches Cloud Version of TNSConnect

Merchant acquirers, processors and other payment terminal estate owners can now connect their cloud services to the global payments' ecosystem using the new secure TNSConnect Cloud solution.

Click here to read the press release in full

TNS Expert Leads Connected Car Payments Discussion

TNS' Chief Product Officer, Bill Versen was recently interviewed by TU Automotive on the future of in-car payments and the network of partnerships that will need to exist to ensure future opportunities.
Change Freeze Dates for 2020

TNS has confirmed that this year’s network change freeze will take place on the following dates:

**Triple Witching Freezes:**
- September 17, 6 AM ET to September 18, 9 PM ET
- December 17, 6 AM ET to December 18, 9 PM ET

**Hard Freeze:**
November 25, 2020  to January 3, 2021

Dates subject to change on short notice due to current events.

If you have any questions or concerns, please email solutions@tnsi.com

Elsewhere in TNS – TNS Records Zero Packet Loss Across Backbone Network
At a time when global stock exchanges are experiencing intense volatility and speculative, high-volume trading as the COVID-19 pandemic impacts equities markets, TNS has reported its North American backbone network for its financial services division has recorded zero packet loss during the highest market data volume periods it has ever seen. This means no TNS customers' trades were lost and critical market data was not dropped or delayed.

Click here to read the press release in full