Welcome to Transact

I’d like to wish you all a warm welcome to the third issue of Transact for 2020, our payments newsletter designed to keep you up to date with the latest developments in the payments industry. It’s been a difficult year, certainly not one that could have been foreseen, and the appearance of Covid-19 has seen some unprecedented changes for the whole industry. However, I’m pleased to say we are now seeing things get back to a new kind of normal. We look at this closer in a new infographic later in the newsletter.

Also, in this issue we introduce our brand new TNS Secure SD-WAN solution which we have launched in partnership with Fortinet, plus further news on our expanding activities in Latin America and more new payments collateral we must share with you.

If you would like to know more about any of the subjects covered in this issue, please contact your account manager or email APAC-FinTech-Solutions@tnsi.com.

Michael Johnson
Managing Director, Payments Market, Asia Pacific Region
Most Pressing Retail Issues Post Covid-19

As the Covid-19 pandemic continues to impact business, retailers are seeing market trends that have been accelerated by the virus. Read our latest blog posts that discuss some of these trends in more depth, like the recent US coin shortages, and look at possible future forecasts.

Visit the TNS blog page

TNS Sees Great Potential in Brazilian Connectivity Market

With its acquisition of Link Solutions in 2019, TNS is expanding its activities in Latin America from its operations in Brazil. TNS anticipates expanding its market presence in Brazil beyond the sectors of tracking, monitoring and payments, planning on developing new connectivity solutions for machine-to-machine communications and telemetry throughout the country.

TNS Targets Continued Global Growth with Key Strategic Appointment

TNS has appointed payments industry veteran John Tait to the newly created position of Global Managing Director for its Payments Market teams across the Americas, Europe and Asia Pacific regions.

Read the press release in full here
Why Can't All EV Chargers be Contactless?

The ADVAM ‘Charge and Go’ solution for Electric Vehicles (EV) begins to charge your vehicle with just a tap of

TNS in the News

It’s been a busy few months for our payments team and we have received lots of press coverage around our EMV upgrade campaign and TNS Secure
card or mobile payment without the need to download an App or pay a large pre-auth amount. Watch this video which shows how simple and easy it is to charge a vehicle using this robust technology.

SD-WAN product launch.

Visit our TNS in the News page to view some of our latest coverage.

![Insightful Industry Infographics](image)

**Insightful Industry Infographics**

Have you visited our infographic page lately? We have a new infographic which looks at what changes merchants should consider in order to meet new customer demands post Covid-19, How Can Merchants Adapt to Meet Consumer Expectations and The New Normal? and also an infographic which highlights the key features of our new TNS Secure SD-WAN solution definitely worth a look!

View all our payments infographics

**TNS' Brian DuCharme Speaks at MPC20**

This year’s annual Mobile Payments Conference was held virtually and saw a record number of attendees log in for

**City of West Torrens Improves Efficiency**

The City of West Torrens Council needed to improve the payment experience for residents and local businesses.
online sessions. TNS' Brian DuCharme, VP of Payments Product Management took part in a session with other leading industry experts to discuss how 5G will change the way we bank. If you missed the session and would like to know more, please email solutions@tnsi.com.

Partnering with ADVAM they utilized its PathToPay, multi-channel platform to enable their online payments and over the phone payments acceptance via their call centre vastly improving the overall payment experience for its citizens.

Click here to read the case study in full

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End of Year Change Freeze

TNS has confirmed that this year’s network change freeze will take place on the following date;

**Triple Witching Freeze:**
December 17, 6 AM ET to December 18, 9 PM ET

**Change Freeze:**
November 25, 2020 to January 3, 2021

Dates subject to change on short notice due to the current situation surrounding Covid-19.

If you have any questions or concerns, please email solutions@tnsi.com