AVEO Group Reaches Major Multi-Million Euro Agreement with TNS

Business Challenge
Credit Agricole Group needed to route PSTN transactions from its merchant customers across France via regional banks to its processing centre.

Solution
AVEO Group, on behalf of the Credit Agricole Group’s entities, is strengthening its payments infrastructure after finalising a multi-million Euro deal with TNS. This will result in TNS becoming the leading supplier of dial and Public Switched Telephone Network (PSTN) payment transaction services to the Credit Agricole Group. This also builds on the 10 year relationship TNS has enjoyed with Monecam which is part of the Credit Agricole Group.

TNS’ dial service has been designed to deliver all types of transaction traffic, including credit and debit cards, pre-paid mobile top-ups, gaming, alarms, inventory control, order entry and other transaction-oriented applications. It offers high availability with advanced node and circuit redundancy, back-up and flexible routing capabilities.

TNS’ reach extends to more than 400 payments-specific endpoints globally, including major card schemes, acquirers, processors and banks. Its dial service supports all known point-of-sale protocols and delivers shorter and more cost effective transaction times than general purpose network service providers. The increased speed of transactions reduces acquiring host port holding times, improving system efficiency. Real-time visibility, monitoring and reporting is provided by the integrated TNSOnline solution.

Outcome
David Campoy, Vice President of Sales at TNS, said:

“After 10 years working closely together, we are very pleased to become Credit Agricole Group’s leading supplier for these business critical services. This partnership will allow AVEO Group and TNS to explore future service expansions, including supporting the deployment of Credit Agricole Group’s customers, thanks to TNS’ extensive footprint and wide range of advanced services.”
Why Choose the TNS Dial Solution?

TNS Dial is a highly secure payment delivery solution for dial-based transactions. As one of the leading payment specific managed dial gateways, it offers ultra-high availability, redundant access points, 24x7x365 support and a seamless migration path for processors and acquirers to ensure dial transactions are securely and reliably delivered to their processing hosts.

Features and Benefits

- **Flexibility enables you to save money**
  The solution requires no up-front capital expenditures and TNS has a variety of toll-free/freephone and local dial options available around the globe. It also enables you to leverage TNS message and protocol conversion capabilities to seamlessly connect to existing host environments.

- **Highly available dial gateway to meet your merchant’s needs**
  The TNS network employs node and circuit redundancy, dial back-up capabilities, and flexible routing to ensure business continuity. The network is monitored 24x7x365 by TNS network professionals.

- **Security**
  TNS Dial is a high speed transaction delivery network, which utilises the TNS PCI DSS certified backbone network.

- **Delivers insight to manage your payments business**
  Web-based network status, transaction activity, and management reporting through TNSOnline, TNS’ web-based monitoring and reporting solution. This web tool gives you the ability to have a single management information source in near-real time across both Dial based and SSL transactions.

For More Information Please Contact Us Today!

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